

«UTS» LLC
(UNITED TOLL SYSTEMS)

**COMPANY
PRESENTATION**

2024



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Brief history

«UTS» LLC environment

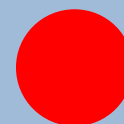
«UTS» LLC today

Focus on safety

Human resources

2

• «UTS» LLC projects



ABOUT COMPANY

- Provider of services:
 - Road maintenance
 - Traffic and safety
 - Equipment and systems maintenance
 - Toll collection
 - Customer relationship management
- Operator of highways:
 - M3 Ukraine
 - M4 Don
 - M11 Neva



COMPANY'S PROFILE



1901

employees work in the company



1101

kilometers of highways under operation

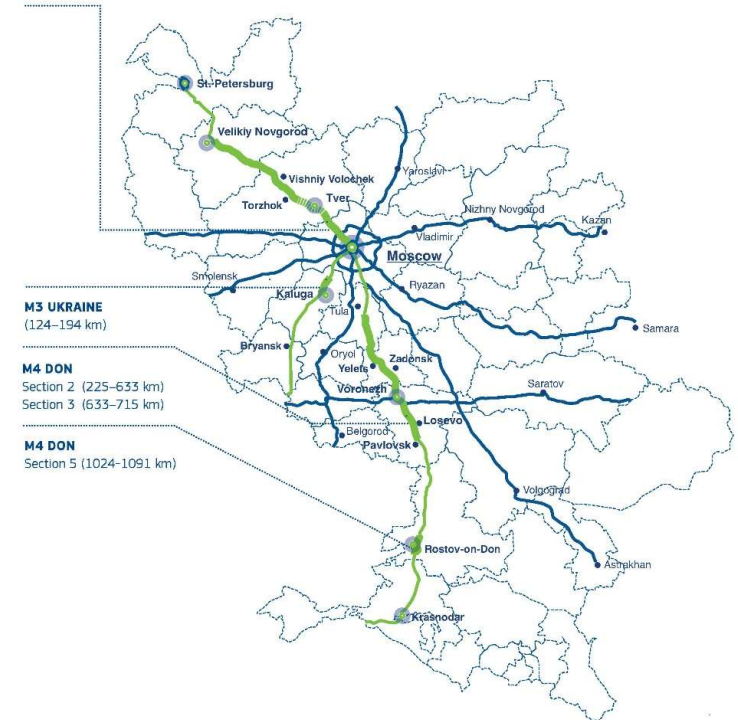


More than 117

million vehicles
per year on
operated
roads

M11 NEVA

Section 0 (15–58 km)
Section 1 (58–97 km)
Section 2 (97–149 km)
Section 4 (208–258 km)
Section 5 (258–334 km)
Section 6 (334–543 km)



M3 UKRAINE (124–194 km)

Section 2 (225–633 km)
Section 3 (633–715 km)

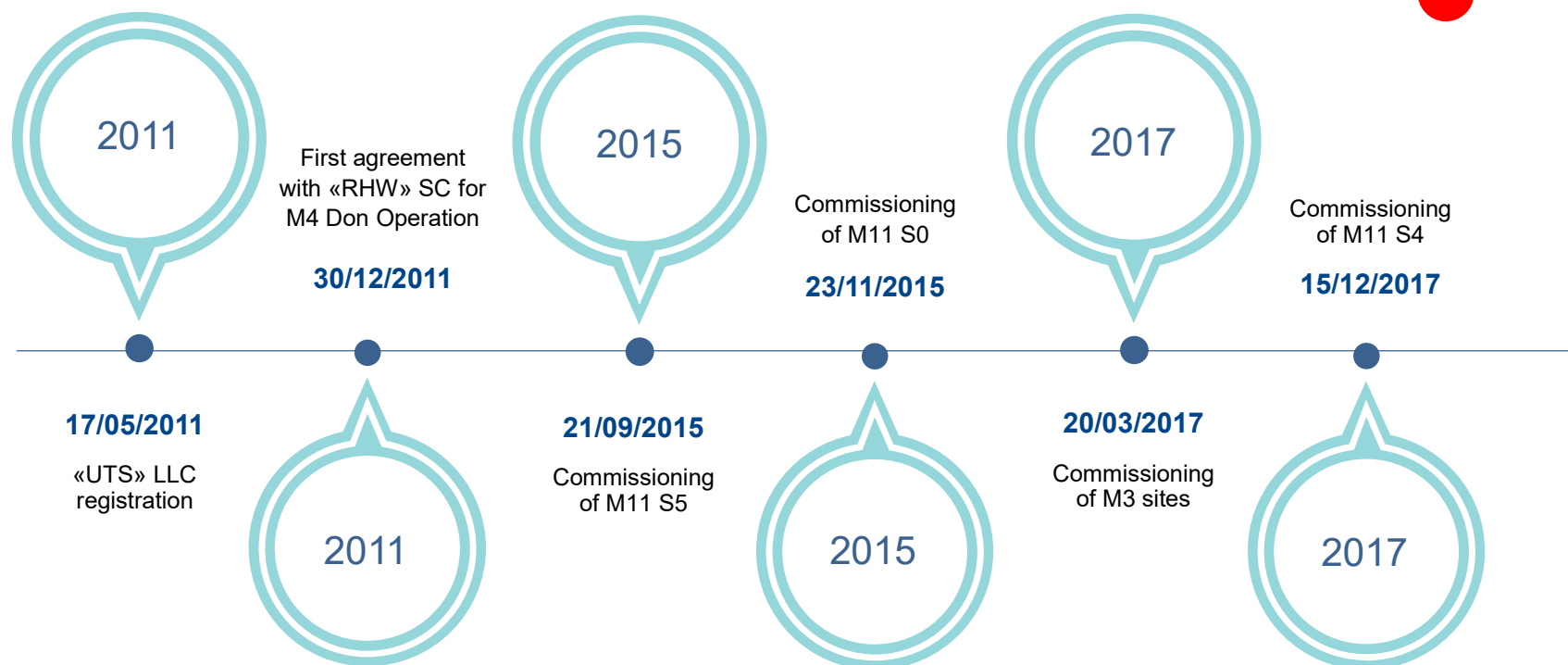
M4 DON Section 5 (1024–1091 km)

COMPANY'S MAIN ACTIVITIES

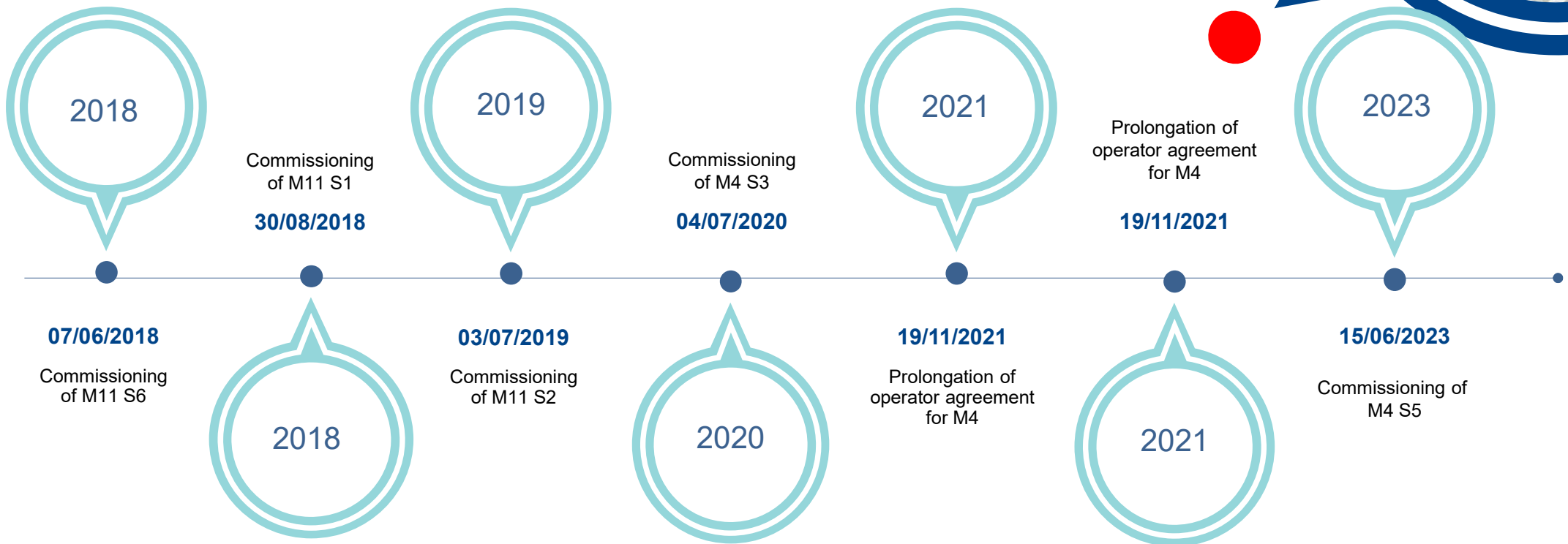


- Toll collection
- Traffic and Safety management:
 - Traffic safety inspector service
 - Operation of technological infrastructure
 - Operation of traffic management centers
- Road maintenance:
 - Basic road maintenance
 - Winter maintenance
- Heavy maintenance (repairs)
- Equipment & systems maintenance
- Customer service management

BRIEF HISTORY: I



BRIEF HISTORY: II



«UTS» LLC TODAY

OBJECTS

1101 km of highways
under operation

37 Toll Plazas

4 Traffic Management Centers

118 rest areas

MAIN
FIGURES

3

Main highways in
RUSSIA
(M3, M4, M11)

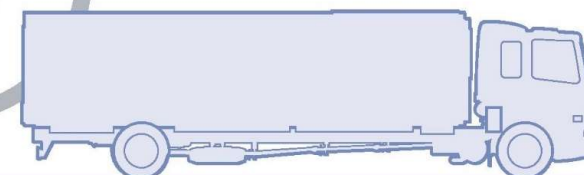
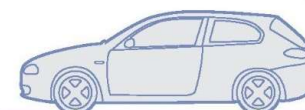
320 755

daily transactions

73%
85 962 474
Light vehicles

Annual traffic
by vehicle
categories

27%
31 112 978
Heavy vehicles



«UTS» LLC TODAY



long-term
operator
agreements



«RHW» SC



«NWCC» LLC



«R&B» JSC



«RBC «Avtoban»
JSC



ТРАНССТРОЙМЕХАНИЗАЦИЯ

«Transstroy Mekhanisatsiya»
LLC



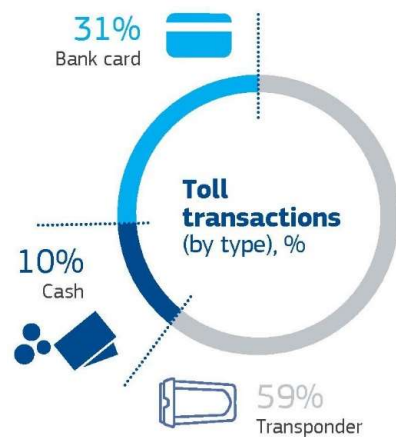
«NPS Aksay» LLC



operator
agreements

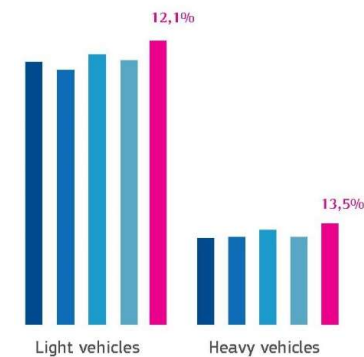
«UTS» LLC TOLL TRANSACTIONS

BY TYPE
2023



PER
CATEGORY

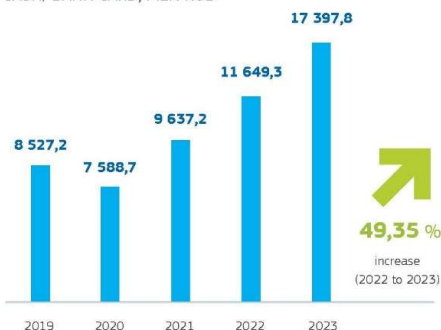
Toll Transactions			
	2022	2023	Ratio, %
Light vehicles 1 + 2	76 652 414	85 962 474	+12,1%
Heavy vehicles 3 + 4	27 421 139	31 112 978	+13,5%
Total	104 073 553	117 075 452	+12,5%
Average number of daily transactions	285 133	320 755	+12,5%



«UTS» LLC TOLL COLLECTION

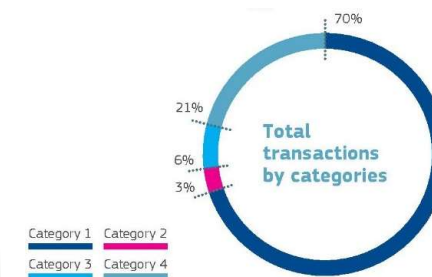
Dynamics of tolls collected in 2019-2023

CASH/ BANK CARD, MLN RUB*



Distribution of toll collected by vehicle categories and means of payment

Total 2023				
Category	Transactions (vehicles)			Total
	Cash	Bank card	ETC	
1	8 700 193	33 303 375	40 095 620	82 099 188
2	491 048	896 591	2 475 647	3 863 286
3	774 109	1 381 481	4 791 299	6 946 889
4	1 427 556	1 298 903	21 439 630	24 166 089
Total	11 392 906	36 880 350	68 802 196	117 075 452
Number of average daily transactions	31 213	101 042	188 499	320 755

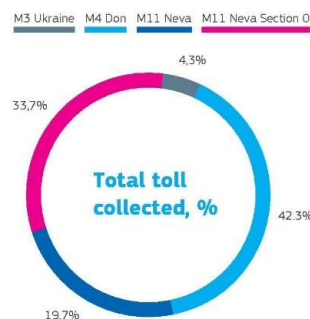


Distribution of toll collected per highways

Name of the road	%	Total toll collected in 2023, mln rub		
		Total	Cash/ Bank card	ETC
M3 Ukraine	4,3%	736,0	736,0	N/A
M4 Don	42,3%	7 357,7	7 357,7	N/A
M11 Neva	19,7%	3 434,8	3 434,8	N/A
M11 Neva – Section 0	33,7%	14 554,2	5 869,3	8 684,9
Total		17 397,8	8 684,9	

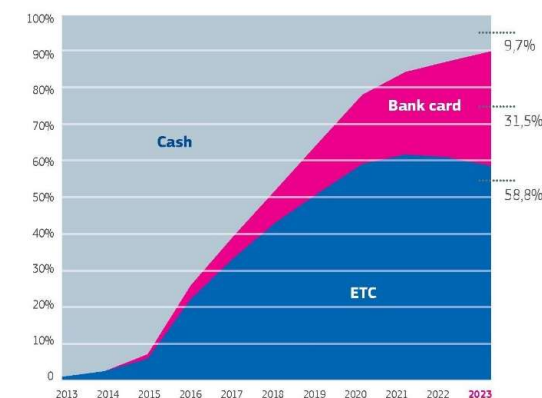
EUR/RUB: 2023 year – 92,8741

* The ratio was calculated by taking into account only tolls collected from payments with cash and bank cards



Distribution of toll collected by means of payment

	Cash	Bank card	Cash+BC	ETC
2013	99,0%	0,0%	99,0%	1,0%
2014	97,5%	0,0%	97,5%	2,5%
2015	92,8%	1,3%	94,1%	5,9%
2016	74,0%	3,8%	77,7%	22,3%
2017	60,5%	6,0%	66,4%	33,6%
2018	47,5%	9,0%	56,5%	43,5%
2019	34,5%	13,9%	48,4%	51,6%
2020	21,6%	19,0%	40,6%	59,4%
2021	15,4%	22,6%	38,0%	62,0%
2022	12,5%	26,3%	38,8%	61,2%
2023	9,7%	31,5%	41,2%	58,8%

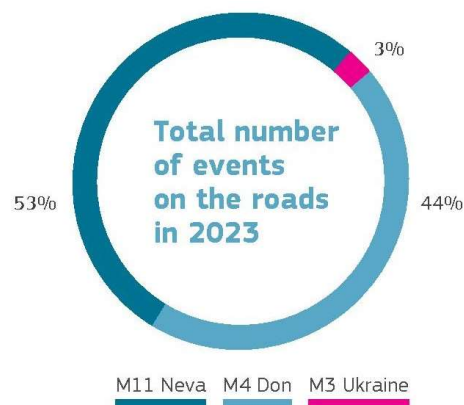
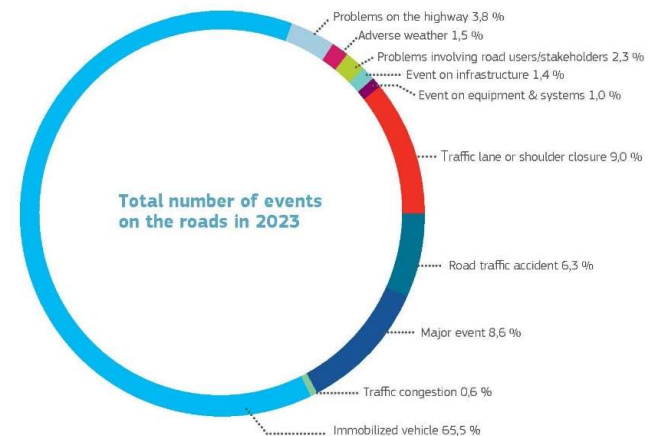


FOCUS ON SAFETY

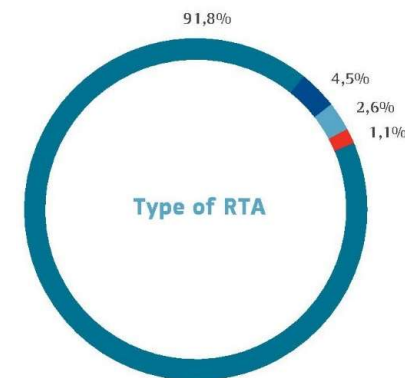
Fatal accidents on toll highways operated by «UTS» LLC began to decrease due to ongoing road safety package

Total number of events

71 633



Material damage only Light injury Heavy injury Fatal



«UTS» LLC TRAFFIC SAFETY INSPECTOR SERVICE

On all sections operated by «UTS» LLC works Traffic Safety Inspector Service on a 24 hour / 365 day basis. A Traffic Safety Inspector is a professional, who is first to arrive at the scene to intervene in case of a problem on the highway. All specialists are fully trained and certified by «UTS» LLC in order to intervene on our highways. Traffic Safety Inspectors' service is free for road users.



12

minutes

average intervention
time

220 Traffic Safety Inspectors
among them:

on M4 – 120

on M3 – 10

on M11 – 90



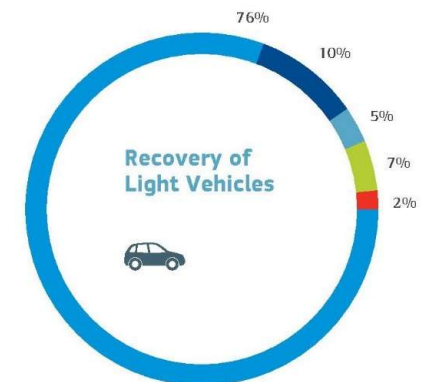
«UTS» LLC RECOVERY SERVICE PROVIDER



RECOVERY SERVICES BY CATEGORIES

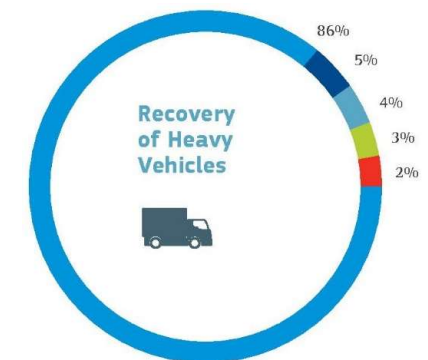
Light vehicles

Total 2023							
Nb of interventions / deadline							
	< 30 min	from 31 to 45 min	from 46 to 60 min	> 60 min	Unknow	Total	Average intervention deadline
Recovery of Light Vehicles	11 916	1 601	797	1 029	254	15 597	0:31
	76%	10%	5%	7%	2%	100%	



Heavy vehicles

Total 2023							
Nb of interventions / deadline							
	< 1 h	from 1 h to 1 h 30 min	from 1 h 31 min to 2 h	> 2 h	Unknow	Total	Average intervention deadline
Recovery of Heavy Vehicles	3 171	190	131	120	94	3 706	0:53
	86%	5%	4%	3%	2%	100%	



«UTS» LLC TEAM

Total amount
of employees

1901

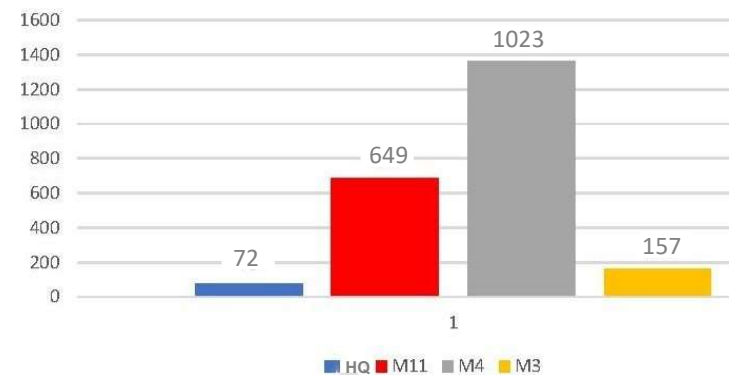


Female
54%



Male
46%

EMPLOYEES CONTRACTS BY PROJECTS



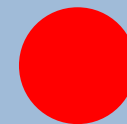
44,4
Average
employee age

477
The number of new
successfully inte-
grated colleagues
in 2023



2

«UTS» LLC
PROJECTS



M3 UKRAINE (124 – 194 km)

CONTRACT PERIOD 2017-2037

- Runs through Kaluga region
- The section was opened on March 20, 2017
- The section length is 70 km
- «UTS» LLC client – «RBC «Avtoban» JSC

- **Technical characteristics:**
 - the road category is **1B**
 - number of lanes – **4**
 - lane's width – **3.75 m**
 - estimated speed – **110 km/h**
 - number of bridges – **7**
 - number of toll plazas – **2**

«UTS» LLC activities:

- toll collection
- equipment and systems maintenance
- traffic safety inspector (TSI) service



M4 DON SECTION 2 (225 – 633 km)

FIRST «UTS» LLC CONTRACT PERIOD 2011-2024

- The section runs through Tula (Bogoroditsk and Efremov bypass), Lipetsk (Elets and Zadonsk bypass), and Voronezh (Voronezh, Novaya Usman and Rogachevka bypasses) regions
- The section length is 413 km
- «UTS» LLC client – «RHW» SC

«UTS» LLC activities:

- road maintenance
- heavy maintenance
- equipment & systems maintenance
- toll collection
- traffic safety inspector (TSI) service

Technical characteristics:

the road category is **1B**
maximum speed limit – **130 km/h**
number of toll plazas – **11**



M4 DON SECTION 3 (633 – 715 km)

CONTRACT PERIOD 2020-2040

- The section runs through Bobrov, Pavlovsk and Verkhniy Mamon districts in Voronezh region (Losevo and Pavlovsk bypass)
- The section length is 82 km
- «UTS» LLC client – «Transstroyamehanizatsiya» LLC

Technical characteristics:

the road category is **1B**

maximum speed limit – **110 km/h**

number of toll plazas – **2**



«UTS» LLC activities:

- equipment & systems maintenance
- toll collection
- traffic safety inspector (TSI) service

M4 DON SECTION 5 (1024 – 1091 km)

CONTRACT PERIOD 2023-2050

- The section runs through Rostov region bypassing Aksay and Rostov-on-Don cities
- The section length is 65 km
- «UTS» LLC client – «NPS Aksay» LLC

«UTS» LLC activities:

- equipment & systems maintenance
- toll collection
- traffic safety inspector (TSI) service

Technical characteristics:

the road category from 1024 to 1072 km is **1A**

the road category from 1072 to 1091 km is **1B**

maximum speed limit – **110 km/h**

number of toll plazas – **1**



M11 NEVA SECTION 0 (15 – 58 km)

CONTRACT PERIOD 2015-2040



- 43 km running through Khimki and Solnechnogorsk districts of Moscow region
- Russia's first-ever 1A-class highway
- 7 TPs
- «UTS» LLC client – «NWCC» LLC

«UTS» LLC activities:

- road maintenance
- equipment & systems maintenance
- toll collection
- customer service
- traffic safety inspectors (TSI) service

M11 NEVA SECTION 1 (58 – 97 km)

- Runs through Moscow region
- The section was launched on 1 September 2018
- The section length is 39 km



- **Technical characteristics:**
 - the road category is **1A**
 - number of lanes – **4**
 - lane's width – **3.75 m**
 - maximum speed limit – **130 km/h**
 - number of toll plazas – **4**

CONTRACT PERIOD	CLIENT	SCOPE
2017 – 2027	«RHW» SC	TOLL COLLECTION, TSI
2018 – 2038	«TRANSSTROYMECHANIZATSIYA» LLC	EQUIPMENT AND SYSTEMS MAINTENANCE

M11 NEVA SECTION 2 (97 – 149 km)

- Runs through Moscow and Tver regions
- The section was launched in July 2019
- The section length is 52 km

● Technical characteristics:

the road category is **1A**

number of lanes – **4**

lane's width – **3.75 m**

maximum speed limit – **130 km/h**

number of toll plazas – **2**



CONTRACT PERIOD

CLIENT

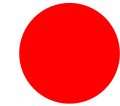
SCOPE

2017 – 2027	«RHW» SC	TOLL COLLECTION, TSI
2018 – 2038	«TRANSSTROYMECHANIZATSIYA» LLC	EQUIPMENT AND SYSTEMS MAINTENANCE

M11 NEVA SECTION 4 (208 – 258 km)

- Runs through Tver region bypassing the city of Torzhok
- The section was launched on December 15, 2017
- The section length is 50 km

- **Technical characteristics:**
 - the road category is **1A**
 - number of lanes – **4**
 - lane's width – **3.75 m**
 - maximum speed limit – **130 km/h**
 - number of toll plazas – **2**



CONTRACT PERIOD	CLIENT	SCOPE
2017 – 2027	«RHW» SC	TOLL COLLECTION, TSI
2017 – 2037	«R&B» JSC	EQUIPMENT AND SYSTEMS MAINTENANCE

M11 NEVA SECTION 5 (258 – 334 km)

- Runs through Tver region bypassing the city of Vyshniy Volochek
- The toll system works since September 21, 2015
- The section length is 76 km
- Contract period 2015 – 2033
- «UTS» LLC client – «R&B» JSC

«UTS» LLC activities:

- equipment & systems maintenance
- toll collection
- traffic safety inspectors (TSI) service



- **Technical characteristics:**
 - the road category is **1A**
 - number of lanes – **4**
 - lane's width – **3.75 m**
 - estimated speed – **130 km/h**
 - number of bridges – **14**
 - noise control barrier walls** are along the whole route
 - lighting systems** are along the whole route
 - number of toll plazas – **2**

M11 NEVA SECTION 6 (334 – 543 km)

- The longest section on the road
- Runs through Tver and Novgorod regions bypassing the settlements of Bologoye, Uglovka, Okulovka
- The section was launched on June 6, 2018
- The section length is 209 km

Technical characteristics:

the road category is **1A**

number of lanes – **4**

lane's width – **3.75 m**

maximum speed limit – **130 km/h**

number of bridges – **105**

lighting systems are along the whole route

number of toll plazas – **4**



CONTRACT PERIOD

CLIENT

SCOPE

2017 – 2027

«RHW» SC

TOLL COLLECTION, TSI

2017 – 2039

«R&B» JSC

EQUIPMENT
AND SYSTEMS
MAINTENANCE



**THANK YOU
FOR YOUR
ATTENTION!**

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