



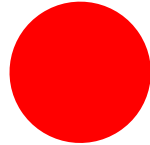
LLC «UTS»

(UNITED TOLL SYSTEMS)

COMPANY
PRESENTATION

2023

CONTENTS



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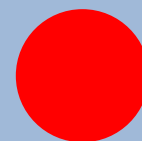


About company
Brief history
UTS environment
UTS today
Focus on safety
Human resources

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UTS projects



ABOUT COMPANY

- Provider of services:
 - Road maintenance
 - Traffic and safety
 - Equipment and systems maintenance
 - Toll collection
 - Customer relationship management
- Operator of highways:
 - M3 Ukraine
 - M4 Don
 - M11 Neva



COMPANY'S PROILE

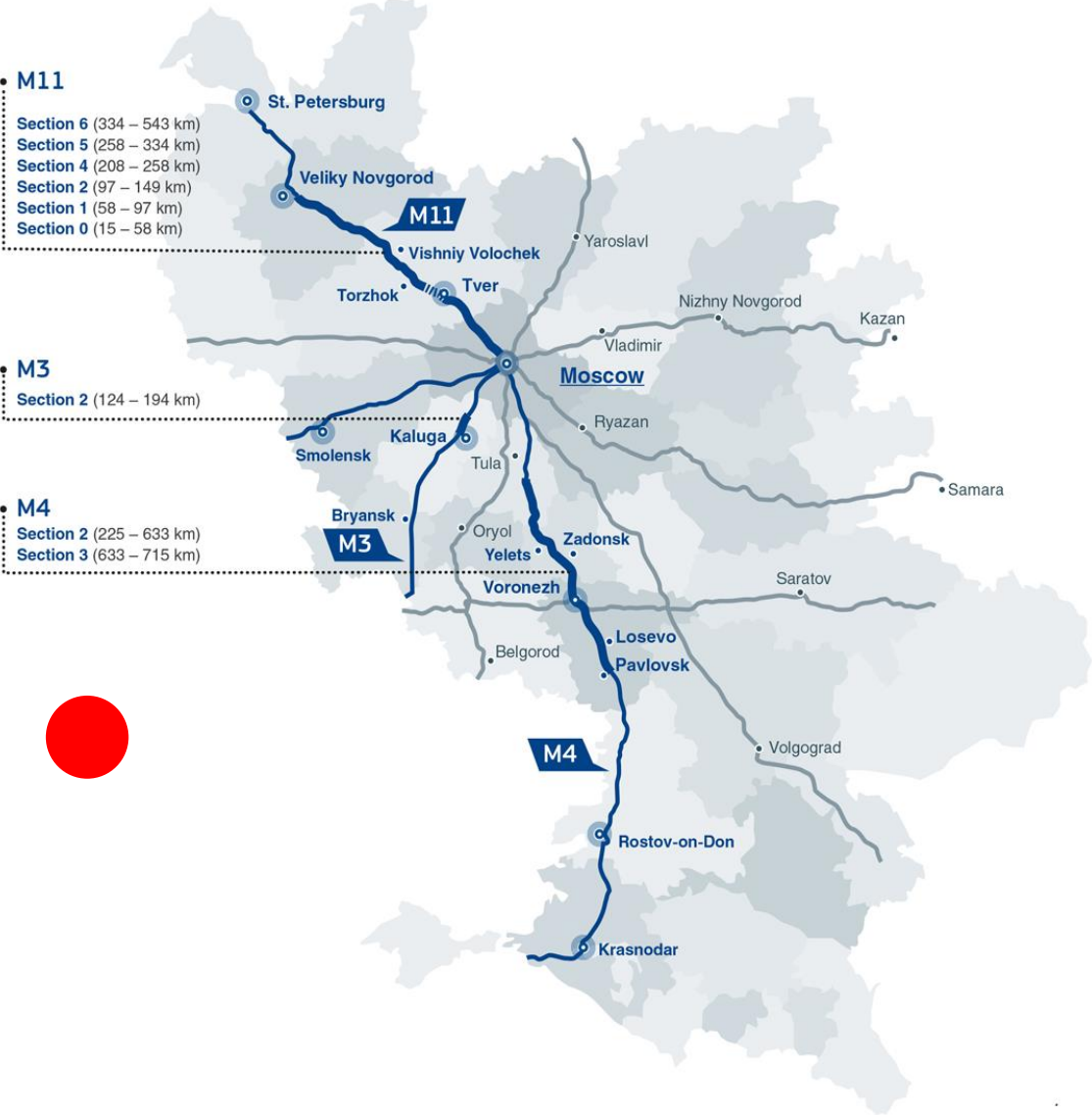
 **2281**

employees work in the company

 **1034**

kilometers of highways under operation

 **More than 104**
million vehicles per year on operated roads

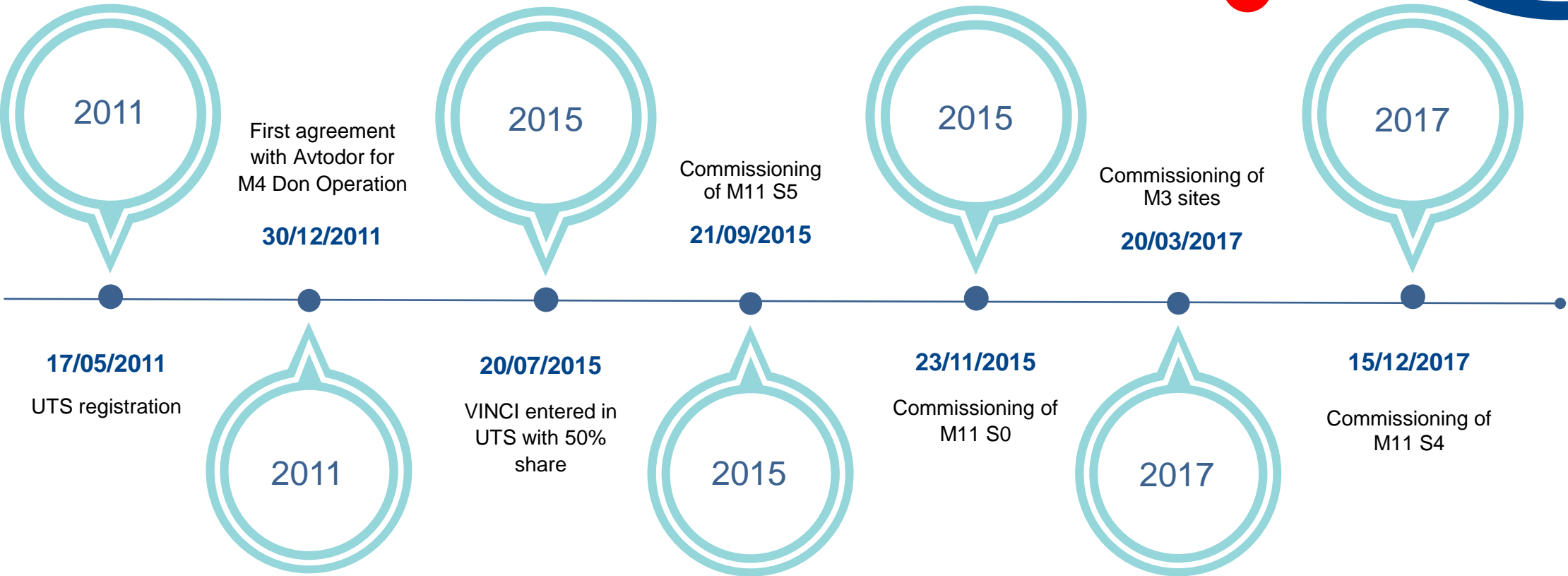


COMPANY'S MAIN ACTIVITIES

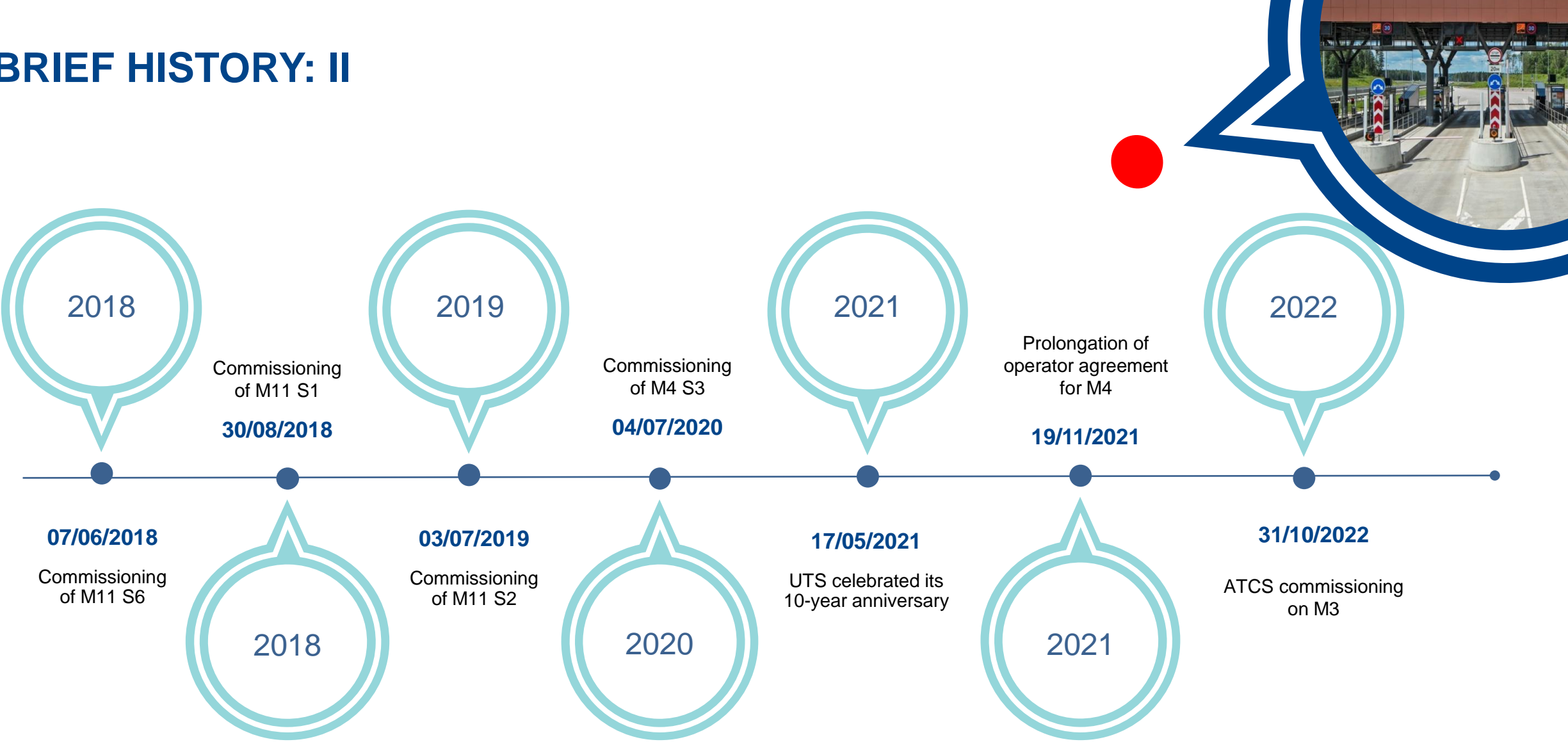


- Toll collection
- Traffic and Safety management:
 - Traffic safety inspector service
 - Operation of technological infrastructure
 - Operation of traffic management centers
- Road maintenance:
 - Basic road maintenance
 - Winter maintenance
- Heavy maintenance (repairs)
- Equipment & systems maintenance
- Customer service management

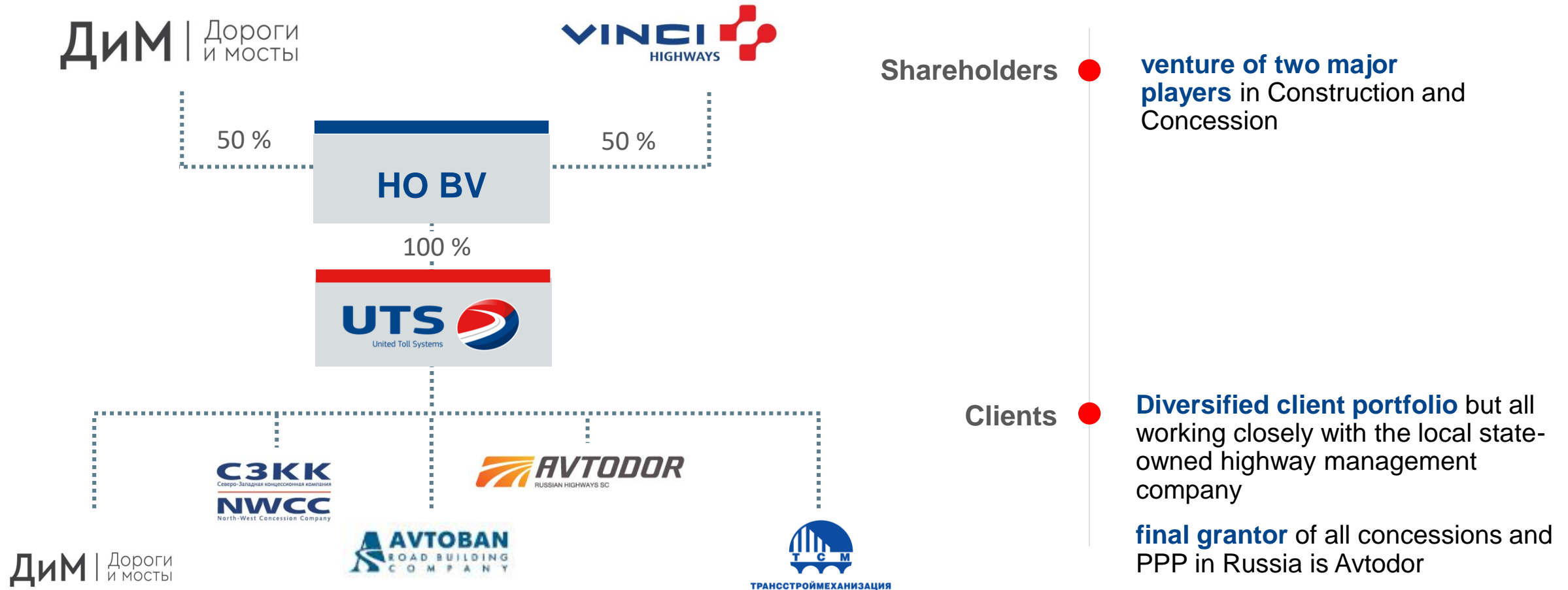
BRIEF HISTORY: I



BRIEF HISTORY: II



UTS ENVIRONMENT



UTS TODAY

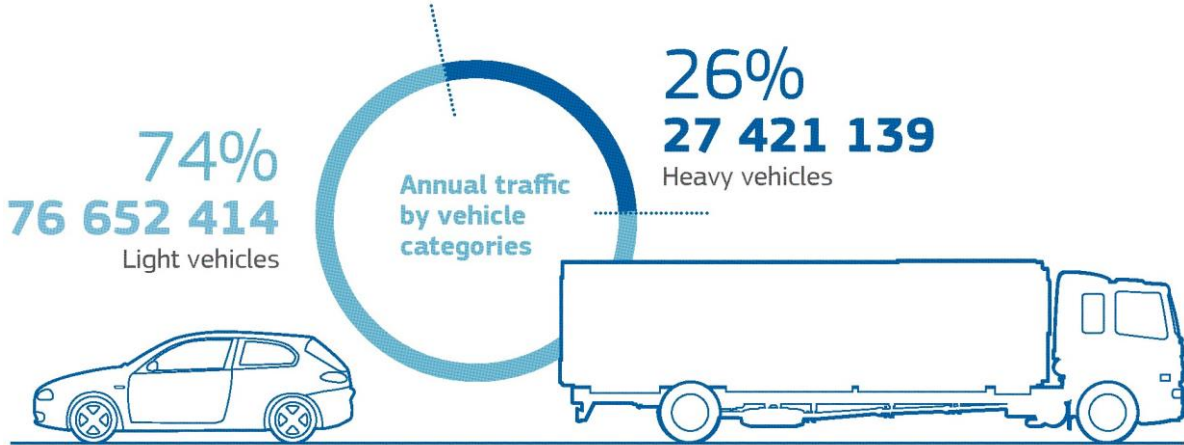
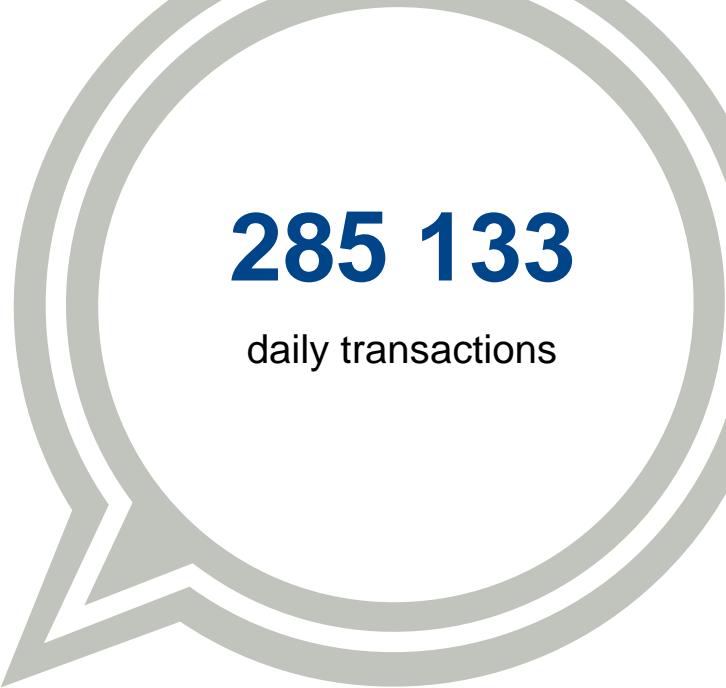


1034 km of highways
under operation

37 Toll Plazas

4 Traffic Management Centers

115 rest areas





State Company
Avtodor



North-West
Concession
Company LLC



RBC Avtoban
JSC

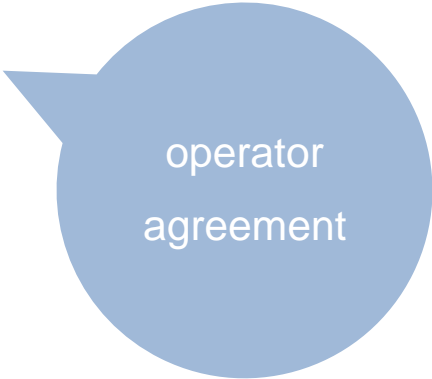
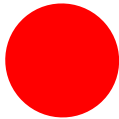


Roads and
Bridges JSC



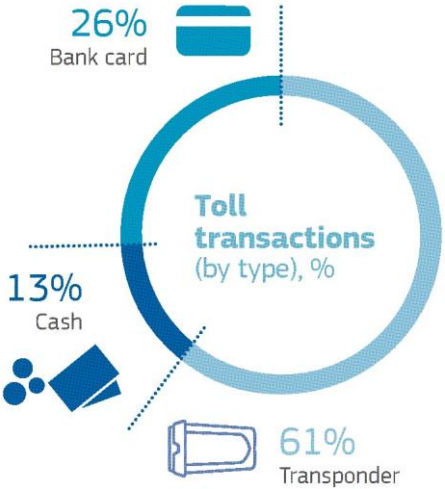
ТРАНССТРОЙМЕХАНИЗАЦИЯ

Transstroy Mekhanisatsiya
LLC



UTS TOLL TRANSACTIONS

BY TYPE
2022

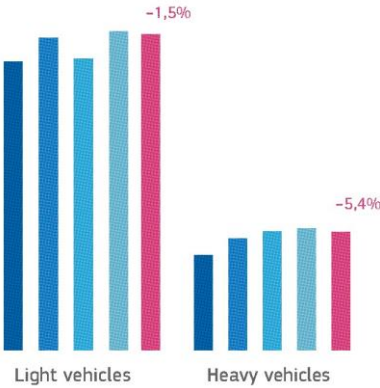


PER
CATEGORY

Toll Transactions			
	2021	2022	Ratio, %
Light vehicles 1 + 2	77 816 104	76 652 414	-1,5%
Heavy vehicles 3 + 4	28 978 255	27 421 139	-5,4%
Total	106 794 359	104 073 553	-2,5%
Average number of daily transactions	292 587	285 133	-2,5%



2018 2019 2020 2021 2022

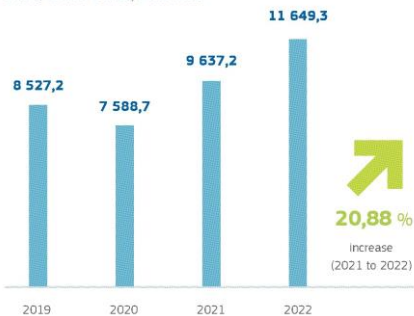


UTS TOLL COLLECTION

Dynamics of tolls collected in 2021-2022

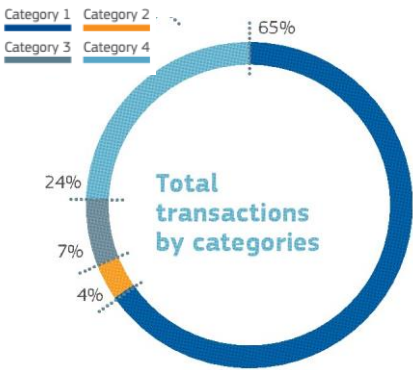
Total amount of toll collected
(dynamics 2019-2022)

CASH/ BANK CARD, MLN RUB*



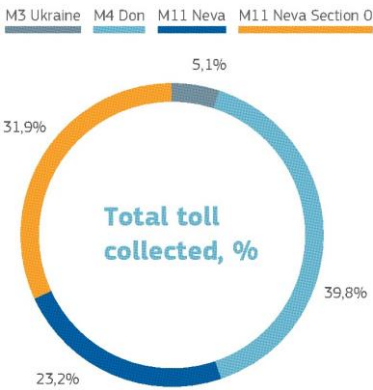
Distribution of toll collected by vehicle categories and means of payment

Total 2022				
Category	Transactions (vehicles)			Total
	Cash	Bank card	ETC	
1	10 427 603	24 908 272	37 812 511	73 148 386
2	549 177	615 730	2 339 121	3 504 028
3	826 373	959 928	4 340 336	6 126 637
4	1 235 552	891 787	19 167 163	21 294 502
Total	13 038 705	27 375 717	63 659 131	104 073 553
Average daily transactions	35 722	75 002	174 409	285 133



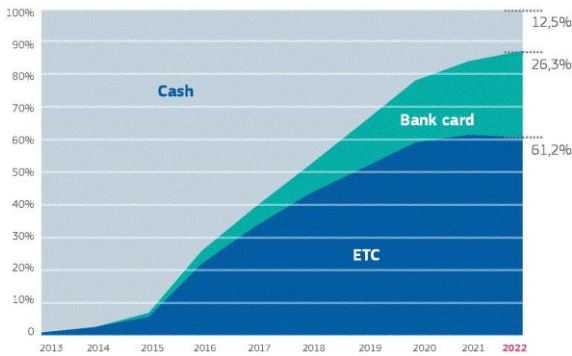
Distribution of toll collected per highways

Name of the road	% *	Total toll collected in 2022, mln rub*		
		Total	Cash/ Bank card	ETC
M3 Ukraine	5,1%	594,3	594,3	N/A
M4 Don	39,8%	4 640,7	4 640,7	N/A
M11 Neva	23,2%	2 703,8	2 703,8	N/A
M11 Neva - Section O	31,9%	9 866,1	3 710,5	6 155,6
Total		11 649,3		6 155,6



Distribution of toll collected by means of payment

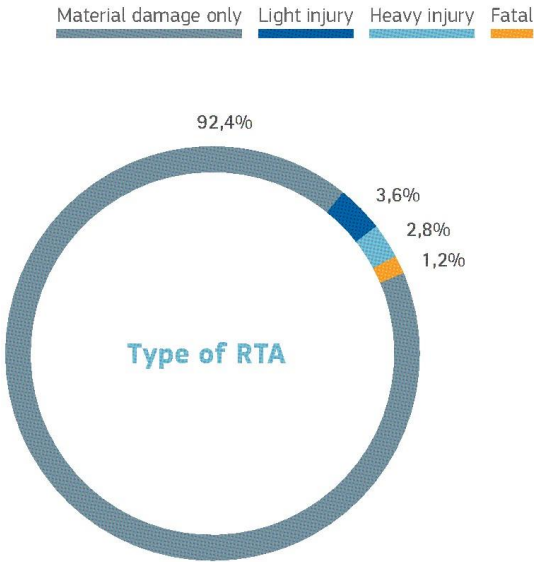
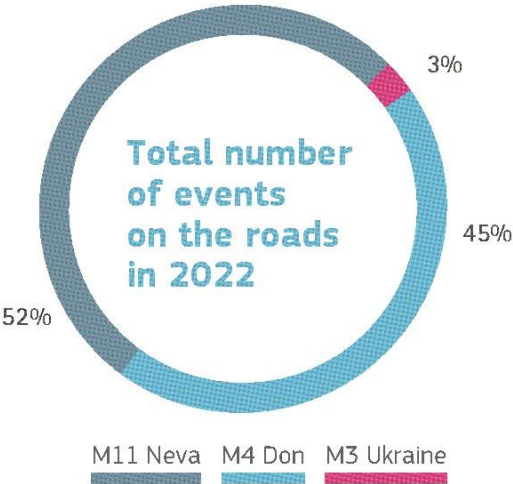
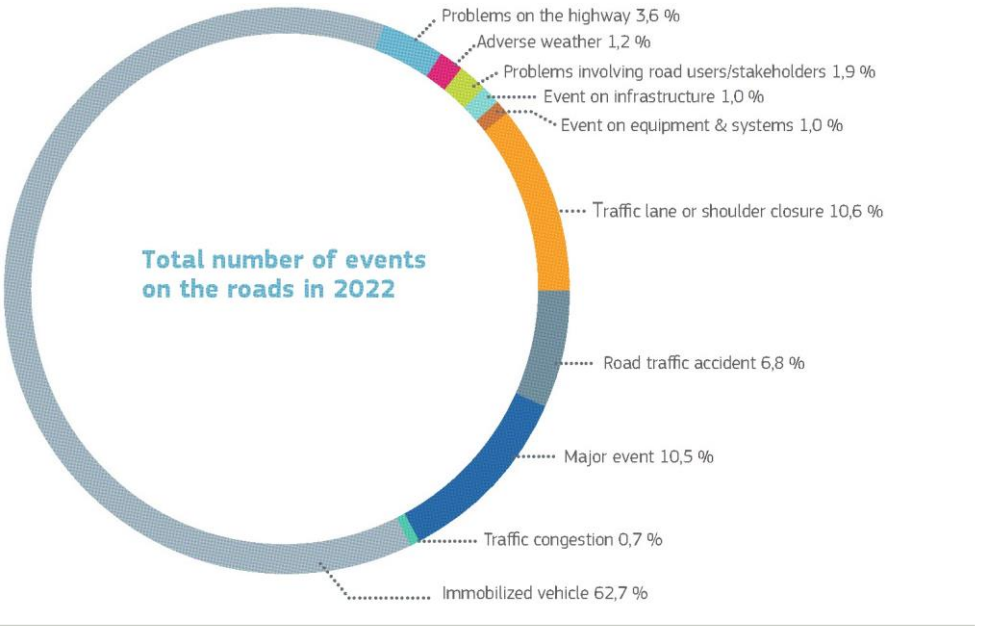
	Cash	Bank card	Cash+BC	ETC
2013	99,0%	0,0%	99,0%	1,0%
2014	97,5%	0,0%	97,5%	2,5%
2015	92,8%	1,3%	94,1%	5,9%
2016	74,0%	3,8%	77,7%	22,3%
2017	60,5%	6,0%	66,4%	33,6%
2018	47,5%	9,0%	56,5%	43,5%
2019	34,5%	13,9%	48,4%	51,6%
2020	21,6%	19,0%	40,6%	59,4%
2021	15,4%	22,6%	38,0%	62,0%
2022	12,5%	26,3%	38,8%	61,2%



* The ratio was calculated by taking into account only tolls collected from payments with cash and bank cards

FOCUS ON SAFETY

Fatal accidents on toll highways operated by UTS began to decrease due to ongoing road safety package



UTS TRAFFIC SAFETY INSPECTOR SERVICE

On all sections operated by UTS works Traffic Safety Inspector Service on a 24 hour / 365 day basis.
A Traffic Safety Inspector is a professional, who is first to arrive at the scene to intervene in case of a problem on the highway. All specialists are fully trained and certified by UTS in order to intervene on our highways.



13

minutes

average intervention
time

205 Traffic Safety Inspectors
among them:

on M4 – 108

on M3 – 10

on M11 – 87



UTS RECOVERY SERVICE PROVIDER

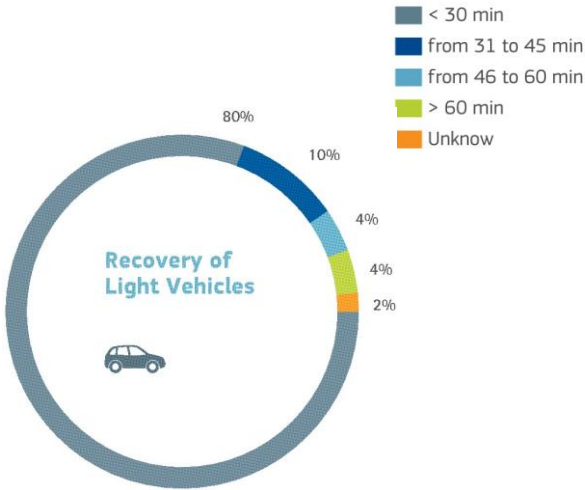
Recovery services (LV&HV, cars)



RECOVERY SERVICES BY CATEGORIES

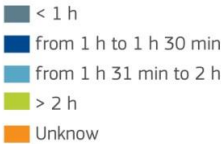
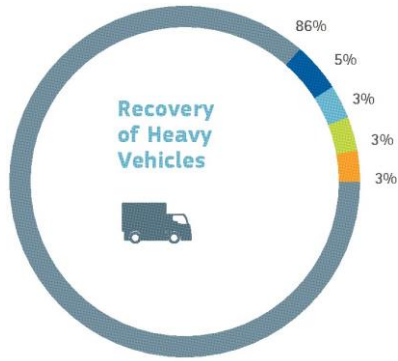
Light vehicles

Total 2022							
Nb of interventions / deadline							
	< 30 min	from 31 to 45 min	from 46 to 60 min	> 60 min	Unknow	Total	Average intervention deadline
Recovery of Light Vehicles	11 159	1 324	539	541	230	13 793	0.27
	80%	10%	4%	4%	2%	100%	

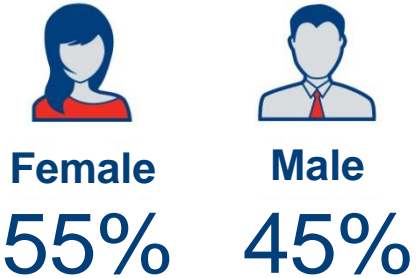


Heavy vehicles

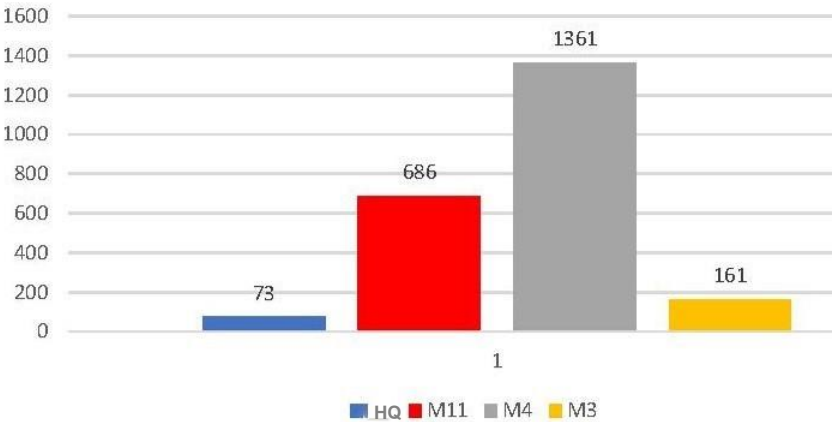
Total 2022							
Nb of interventions / deadline							
	< 1 h	from 1 h to 1 h 30 min	from 1 h 31 min to 2 h	> 2 h	Unknow	Total	Average intervention deadline
Recovery of Heavy Vehicles	2 711	142	97	98	88	3 136	0.54
	86%	5%	3%	3%	3%	100%	



HUMAN RESOURCES



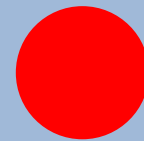
EMPLOYEES CONTRACTS BY PROJECTS





2

UTS
PROJECTS



M3 UKRAINE (124 – 194 KM)

CONTRACT PERIOD 2017-2037

- Runs through Kaluga region
- The section was opened on 21 December 2017
- The section length is 70 km
- UTS client – RBC Avtoban JSC

- **Technical characteristics:**
 - the road category is **1B**
 - number of lanes – **4**
 - lane's width – **3.75 m**
 - estimated speed – **110 km/h**
 - number of bridges – **7**
 - number of toll plazas – **2**

UTS activities:

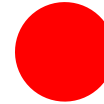
- toll collection
- equipment and systems maintenance
- traffic safety inspector (TSI) service



M4 DON SECTION 2 (225 – 633 KM)

FIRST UTS CONTRACT PERIOD 2011-2024

- The section runs through Tula (Bogoroditsk and Efremov bypass), Lipetsk (Elets and Zadonsk bypass), and Voronezh (Voronezh, Novaya Usman and Rogachevka bypass) regions
- The section length is 413 km
- UTS client – State Company Avtodor



UTS activities:

- road maintenance
- heavy maintenance
- equipment & systems maintenance
- toll collection
- traffic safety inspector (TSI) service



Technical characteristics:

the road category is **1B**
maximum speed limit – **130 km/h**
number of toll plazas – **11**

M4 DON SECTION 3 (633 – 715 KM)

CONTRACT PERIOD 2020-2040

- The section runs through Bobrovskiy, Pavlovskiy and Verkhnemamonskiy districts in Voronezh region (Losevo and Pavlovsk bypass)
- The section length is 82 km
- UTS client – Transstroyamehanizatsiya LLC

Technical characteristics:

the road category is **1B**

maximum speed limit – **110 km/h**

number of toll plazas – **2**

UTS activities:

- equipment & systems maintenance
- toll collection
- traffic safety inspector (TSI) service



M11 NEVA SECTION 0 (15 – 58 KM)

CONTRACT PERIOD 2015-2040



- 43 km running through Khimki and Solnechnogorsk districts of Moscow region
- Russia's first-ever 1A-class highway
- 7 TPs
- UTS client – NWCC LLC

UTS activities:

- road maintenance
- equipment & systems maintenance
- toll collection
- traffic safety inspectors (TSI) service

M11 NEVA SECTION 1 (58 – 97 KM)

- Runs through Moscow region
- The section was launched on 1 September 2018
- The section length is 39 km

● **Technical characteristics:**

the road category is **1A**

number of lanes – **4**

lane's width – **3.75 m**

maximum speed limit – **130 km/h**

number of toll plazas – **4**



CONTRACT PERIOD	CLIENT	SCOPE
2017 – 2027	AVTODOR SC	TOLL COLLECTION, TSI
2018 – 2038	TRANSSTROYMEHANIZATSIYA LLC	EQUIPMENT AND SYSTEMS MAINTENANCE



M11 NEVA SECTION 2 (97 – 149 KM)

- Runs through Moscow and Tver regions
- The section was launched in July 2019
- The section length is 52 km



- **Technical characteristics:**
 - the road category is **1A**
 - number of lanes – **4**
 - lane’s width – **3.75 m**
 - maximum speed limit – **130 km/h**
 - number of toll plazas – **2**

CONTRACT PERIOD

CLIENT

SCOPE

2017 – 2027	AVTODOR SC	TOLL COLLECTION, TSI
2018 – 2038	TRANSSTROYMEHANIZATSIYA LLC	EQUIPMENT AND SYSTEMS MAINTENANCE

M11 NEVA SECTION 4 (208 – 258 KM)

- Runs through Tver region bypassing the city of Torzhok
- The section was launched on 15 December 2017
- The section length is 50 km

- **Technical characteristics:**
 - the road category is **1A**
 - number of lanes – **4**
 - lane's width – **3.75 m**
 - maximum speed limit – **130 km/h**
 - number of toll plazas – **2**



CONTRACT PERIOD	CLIENT	SCOPE
2017 – 2027	AVTODOR SC	TOLL COLLECTION, TSI
2017 – 2037	ROADS AND BRIDGES JSC	EQUIPMENT AND SYSTEMS MAINTENANCE

M11 NEVA SECTION 5 (258 – 334 KM)

- Runs through Tver region bypassing the city of Vyshniy Volochek
- The toll system works since 21 September 2015
- The section length is 76 km
- Contract period 2015 – 2033
- UTS client – Roads and Bridges JSC

UTS activities:

- equipment & systems maintenance
- toll collection
- traffic safety inspectors (TSI) service



- **Technical characteristics:**
 - the road category is **1A**
 - number of lanes – **4**
 - lane's width – **3.75 m**
 - estimated speed – **130 km/h**
 - number of bridges – **14**
 - noise control barrier walls** are along the whole route
 - lighting systems** are along the whole route
 - number of toll plazas – **2**

M11 NEVA SECTION 6 (334 – 543 KM)

- The longest section on the road
- Runs through Tver and Novgorod regions bypassing the settlements of Bologoye, Uglovka, Okulovka
- The section was launched on June 6, 2018
- The section length is 209 km



- **Technical characteristics:**
 - the road category is **1A**
 - number of lanes – **4**
 - lane's width – **3.75 m**
 - maximum speed limit – **130 km/h**
 - number of bridges – **105**
 - lighting systems** are along the whole route
 - number of toll plazas – **4**

CONTRACT PERIOD	CLIENT	SCOPE
2017 – 2027	AVTODOR SC	TOLL COLLECTION, TSI
2017 – 2039	ROADS AND BRIDGES JSC	EQUIPMENT AND SYSTEMS MAINTENANCE





**THANK YOU
FOR YOUR
ATTENTION!**

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LLC «UNITED TOLL SYSTEMS»